

## PROJECT PLAN PROCESS

- Order Received
- Internal Team Assigned to Client
- Client Company Corporate Information Researched and Gathered
- Internal Initiation Meeting
  - Client Company Information Exchanged and Documented
  - Client Application Discussed
  - 'Best' Solution Approach Determined
- External Initiation Meeting
  - Corporate Insights' Team Meets with Client Team
  - Approach Discussed and Approved
  - Project Begins
  - Milestones / Checkpoints Determined
- Corporate Insights Project Leader Drives and Monitors Project
- Client Participation and Involvement Constantly Sought
- Milestones / Checkpoints Meetings
- Project Delivered

